Who’s Who in Military Housing

Balfour Beatty Communities LLC

Founded: 2002
HQ City: Newtown Square, Pa.
Top Executive: Chris Williams, President
Employees: 1,300
Business Lines: Owner, Manager, Developer
Branches Served: Air Force, Army, Navy
Number MH Units: 43,000
Self-managed MH Units: 43,000
MH Units Delivered in 2013: 824
Planned MH Starts Over Next 12 Months: 900

Balfour Beatty Communities is the leading provider of military family housing in the U.S. with 43,000 military homes serving nearly 150,000 residents. The company is also listed on the Dow Jones Sustainability Index and is the fourth largest green builder in the U.S. The 2008-established Balfour Beatty Communities Foundation honors military personnel active, disabled and fallen by assisting returning service members requiring specially adapted homes, and providing scholarships and grants to the children of military families.

Corvias Military Living

Founded: 1998
HQ City: East Greenwich, R.I.
Top Executive: John Picerne, Founder and CEO
Employees: 800
Business Lines: Owner, Manager, Developer, Construction
Branches Served: Air Force, Army
Number MH Units: 24,380
Self-managed MH Units: 24,380
MH Units Delivered in 2013: 1,119
Planned MH Starts Over Next 12 Months: 893 homes; 1,535 renovations; four neighborhood centers

Corvias Military Living was originally created as Picerne Military Housing under the Picerne Real Estate Group. The company is a member of the USGBC and has a number of LEED professionals on staff. Corvias Military Living was second on the DoD in the Change the World with Energy Star Program to reduce carbon emissions. Each installation was able to reduce its greenhouse gas emissions by between 10 million to 35 million pounds. The company is also active in the Corvias Foundation, which has invested more than $4.5 million in education over the last seven years.

Hunt Companies

Founded: 1947
HQ City: El Paso, Texas
Top Executive: Woody Hunt, Chairman & CEO
Employees: 1,280
Business Lines: Owner, Manager, Developer, Merchant Builder, Construction
Branches Served: Air Force, Army, Navy
Number MH Units: 39,049
Self-managed MH Units: 18,000

If you aren’t familiar with Hunt, you should be. Following a merger with Centerline, Hunt is the largest owner of units in the country. The firm is active in all commercial sectors, and has a big sustainability commitment with over 12 million square feet of LEED certified projects. Hunt also built the nation’s first LEED for Homes Platinum affordable housing community. The Hunt Family Foundation has donated $40.4 million to 504 charitable organizations since 1987, targeting the Paso del Norte region of the Southwest.
This month, in honor of Veterans Day, we present a Who’s Who of some of the leading Military Housing firms that are dedicated to delivering quality housing to the men and women that serve our armed forces.

In 1996, Congress established the Military Housing Privatization Initiative (MHPI) to help the military offer a better quality of life to service members and their families. The goal of the program was to attract private-sector financing, expertise and innovation in order to provide housing faster and more efficiently than a traditional military construction process. The sector has grown tremendously since the late 1990s, and this group featured here represents some of the largest developers and operators in privatized military housing.

**Lincoln Property Company**

*Founded:* 1965  
*HQ City:* Dallas  
*Top Executive:* Mack Pogue, Chairman  
*Employees:* 6,200  
*Business Lines:* Owner, Manager, Developer  
*Branches Served:* Army, Marine Corps, Navy  
*States Active:* Ariz., Calif., Ga., Md., Mo., Nev., N.C., Pa., Texas, Va., W.V.  
*Number MH Units:* 34,060  
*Self-managed MH Units:* 34,060  
*MH Units Delivered in 2013:* 340  
*Planned MH Starts Over Next 12 Months:* 260

Lincoln is perhaps best known for being one of the largest apartment managers in the country. Lincoln Military Housing puts its service families first, providing such programs as free babysitting, deployment support services and a resident-management intranet. The firm first started working with the Department of Defense in 2001 and has since grown its military housing portfolio to over 34,000 units. Lincoln also knows how to take care of its own. Lincoln Charities Inc. helps employees when faced with a catastrophic life-changing event.

**Michaels Military Housing & Michaels Management Services**

*Founded:* 2003  
*HQ City:* Marlton, N.J.  
*Top Executive:* Ronald J. Hansen, President  
*Employees:* 300  
*Business Lines:* Owner, Manager, 3rd Party Manager, Developer  
*Branches Served:* Air Force, Army  
*States Active:* Ariz., Fla., Ga., Kan., Va.  
*Number MH Units:* 2,832  
*Self-managed MH Units:* 2,832  
*3rd Party Managed MH Units:* 7,575  
*MH Units Delivered in 2013:* 85  
*Planned MH Starts Over Next 12 Months:* 77

Michaels Military Housing has used local builders in Kansas and Arizona for new homes being developed at Fort Leavenworth and Fort Huachuca. The firm also donates salvaged building materials, when “deconstructing” old homes, to local nonprofits including Habitat for Humanity. Usable materials are resold at a deep discount to area families. Salvaged materials from 262 homes being demolished at Fort Huachuca diverted 48.3 tons from Arizona landfills. Michaels Military Housing was also the first private housing partner with the DoD to offer scholarships to residents.

**WinnCompanies**

*Founded:* 1971  
*HQ City:* Boston  
*Top Executive:* Samuel Ross, CEO  
*Employees:* 3,030  
*Business Lines:* Third Party Manager  
*Branches Served:* Air Force, Army, Coast Guard, Marine Corps, Navy  
*States Active:* Alaska, Ariz., Calif., Colo., Hawaii, Ky., Ma., N.M., N.Y., N.C., S.C., Texas  
*3rd Party Managed MH Units:* 40,813

WinnResidential Military Housing Services manages 23 communities across the nation. The company is dedicated to improving the life of military members and families, and has partnered with Lend Lease to manage Lend Lease-developed privatized housing. WinnCares is a nationwide initiative for employees to make a difference locally, and Winn supports a wide range of charities including the Wounded Warrior Project, Homes for Our Troops, United Way, New Lease and Habitat for Humanity.