



# ENTRY FORM

## CATEGORY: Best Brokerage Office

Criteria: This category is open to any multifamily investment advisory firm's local or regional office that has demonstrated exceptional performance in 2017. Entries will be judged based on the office's overall achievements. **Entries are due Monday, June 11.**

**Please complete all fields.\***

### 1. Tell Us About the Office:

(complete in full, attaching extra pages if needed)

Name of brokerage firm (parent company): \_\_\_\_\_

\_\_\_\_\_

Headquarters: \_\_\_\_\_

Local office name/location: \_\_\_\_\_

\_\_\_\_\_

Cities/regions of operation: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Number of multifamily transactions closed in 2017: \_\_\_\_\_

Volume (\$ amount) of multifamily transactions closed in 2017: \_\_\_\_\_

\_\_\_\_\_

List and describe the three to five most impressive transactions of 2017:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

### 3. Entry Fees

\$300 for first entry, \$275 for each subsequent entry

Payment online

Total number of entries # \_\_\_\_\_

Total payment \$ \_\_\_\_\_

Contact name: \_\_\_\_\_

Name of company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Contact email: \_\_\_\_\_

Contact telephone: \_\_\_\_\_

Please list the names and company affiliations of all team members to be included in award materials:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 4. Submit Your Entry Online

Go to <http://mhn.submishmash.com/submit> and follow prompts for submitting payment. Then load the following materials:

- 1) Completed entry form
- 2) Narrative ("Why should they win this award?")
- 3) Supporting materials if applicable
- 4) Photo of community (optional)

The system will accept your files in PDF, Word, jpeg and tiff format.

\*If you have questions, email [jessica.fiur@cpe-mhn.com](mailto:jessica.fiur@cpe-mhn.com)

### 2. Why Should They Win This Award?

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the accomplishments of the local office in the past year. In addition to transaction highlights, please include any other pertinent deal details and ways in which the office has provided value to the buyer and/or seller as well as the parent company. Judges will look at noteworthiness of transactions, value for clients, successful execution, and company strategy/philosophy. Please attach supporting materials as needed.