



# ENTRY FORM

## CATEGORY: Best Brokerage Office

Criteria: This category is open to any multifamily investment advisory firm's local or regional office that has demonstrated exceptional performance in 2016. Entries will be judged based on the office's overall achievements. **Entries Due Monday, June 12.**

**Please complete all fields.\***

### 1. Tell Us About Your Office:

(complete in full, attaching extra pages if needed)

Name of brokerage firm (parent company): \_\_\_\_\_

\_\_\_\_\_

Headquarters: \_\_\_\_\_

Local office name/location: \_\_\_\_\_

\_\_\_\_\_

Cities/regions of operation: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Number of multifamily transactions closed in 2016: \_\_\_\_\_

Volume (\$ amount) of multifamily transactions closed in 2016: \_\_\_\_\_

\_\_\_\_\_

List and describe your three to five most impressive transactions of 2016:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

### 3. Entry Fees

**\$300 for first entry, \$275 for each subsequent entry**

Payment online (you must also submit your entry online)

Payment by check made out to Multi-Housing News

Total number of entries # \_\_\_\_\_

Total payment \$ \_\_\_\_\_

Contact Name: \_\_\_\_\_

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Email: \_\_\_\_\_

Telephone: \_\_\_\_\_

### 4. Submit Your Entry

ONLINE. Go to <http://mhn.submishmash.com/submit> and follow prompts for submitting payment. Then load the following materials: 1) completed entry form; 2) narrative ("why should you win this award?"); 3) supporting materials if applicable; 4) Headshot of executive. The system will accept your files in PDF, Word, jpeg and tiff format.

BY MAIL. Assemble a 9-in. by 12-in. binder with plastic sleeves including: 1) completed entry form; 2) narrative ("why should you win this award?"); 3) supporting materials if applicable; 4) headshot of executive; 5) check made out to Multi-Housing News. Mail your entry, which must be postmarked by June 12, to:

Jessica Fiur, Managing Editor  
Multi-Housing News  
370 Lexington Ave., Suite 2100  
New York, NY 10017

\*If you have questions, email [jessica.fiur@cpe-mhn.com](mailto:jessica.fiur@cpe-mhn.com).

### 2. Why Should You Win this Award?

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the accomplishments of your local office in the past year. In addition to transaction highlights, please include any other pertinent deal details and ways in which your office has provided value to the buyer and/or seller as well as your parent company. Judges will look at noteworthiness of transactions, value for clients, successful execution, and company strategy/philosophy. Please attach supporting materials as needed.