



CATEGORY: Transaction of the Year

Criteria: This category will showcase a well-executed and/or prominent multifamily transaction that demonstrates a good value for the buyer and/or seller. Innovative structuring of the transactions, as applicable, will also be taken into consideration. The judges will look at deals closed between Jan. 1 and Dec. 31, 2010.

Entries Due Friday, June 24

Entry Form Instructions

Submit materials in a 9-in. by 12-in. binder.

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property
- Payment

Entry Fees

I have enclosed my check made out to Multi-Housing News for:

- \$300 (first entry)
 \$250 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact Name: _____

Name of Company: _____

Address: _____

Email: _____

Telephone: _____

Mailing Instructions

Send your entry form and project binder, postmarked by June 24, to:

Diana Mosher, Editor
Multi-Housing News
370 Lexington Ave., Suite 2100
New York, NY 10017

If you have questions, email dmosher@multi-housingnews.com

Community Facts

Name of property and location: _____

Buyer and seller: _____

Name of brokerage firm: _____

Type of multifamily product (high-rise, mid-rise, garden, etc.): _____

Year construction was completed: _____

Number of units: _____

Total acreage: _____

Total no. of buildings: _____

Total sq. footage of buildings: _____

Occupancy at time of sale: _____

Unit mix and rent range: _____

Asking price: _____

No. of bidders: _____

Selling price: _____

Selling price per unit: _____

Property NOI: _____

Cap rate: _____

No. of days it took to close: _____

Lender: _____

Tell us about your accomplishment:

On a separate sheet of paper, provide between 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including amenities, target audience and market demographics.